

interface

ADVANCED FORCE MEASUREMENT

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www.interfaceforce.com

Interface, Inc. Established in 1968 (All American Made) the world leader in high accuracy load cells for force measurement is currently seeking an experienced **Applications Engineer with exceptional customer service skills.**

Summary of Responsibilities:

- **Inside sales, specific sales assigned, and sales accounts.**
- **Accountable for their designated sales goals.**
- **Supports customer sales primarily through phone, email and written correspondence.**
- **Ensures completion of all orders and customer request in a timely manner (within a 24 hour period).**
- **Reviews contracts to determine what documentation is required for a project.**
- **Work with project and or Design Engineers to develop a successful concept that meets the customer's requirements.**
- **Process all purchase orders.**
- **Ability to define new products and new applications.**
- **Solve customer application problems in a timely manner.**
- **Works cooperatively, constructively and productively within a high growth environment.**
- **Identify and help to enhance the company's competitive advantage by providing product recommendations to fit customer's requirements.**
- **Travels as needed.**

Requirements:

- **AA degree preferred experience in a related Technical/Mechanical field preferred**
- **Excellent communication and written skills**
- **Proficient in MS-EXCEL and MS-Word**
- **Detail oriented**
- **Strong team player**
- **Ability to work with a global constituent base**
- **Ability and willingness to work directly with customers on resolution of complex technical issues**
- **Inside sales experience preferred**

Reports to Director of Sales

Salary: DOE

EEOC